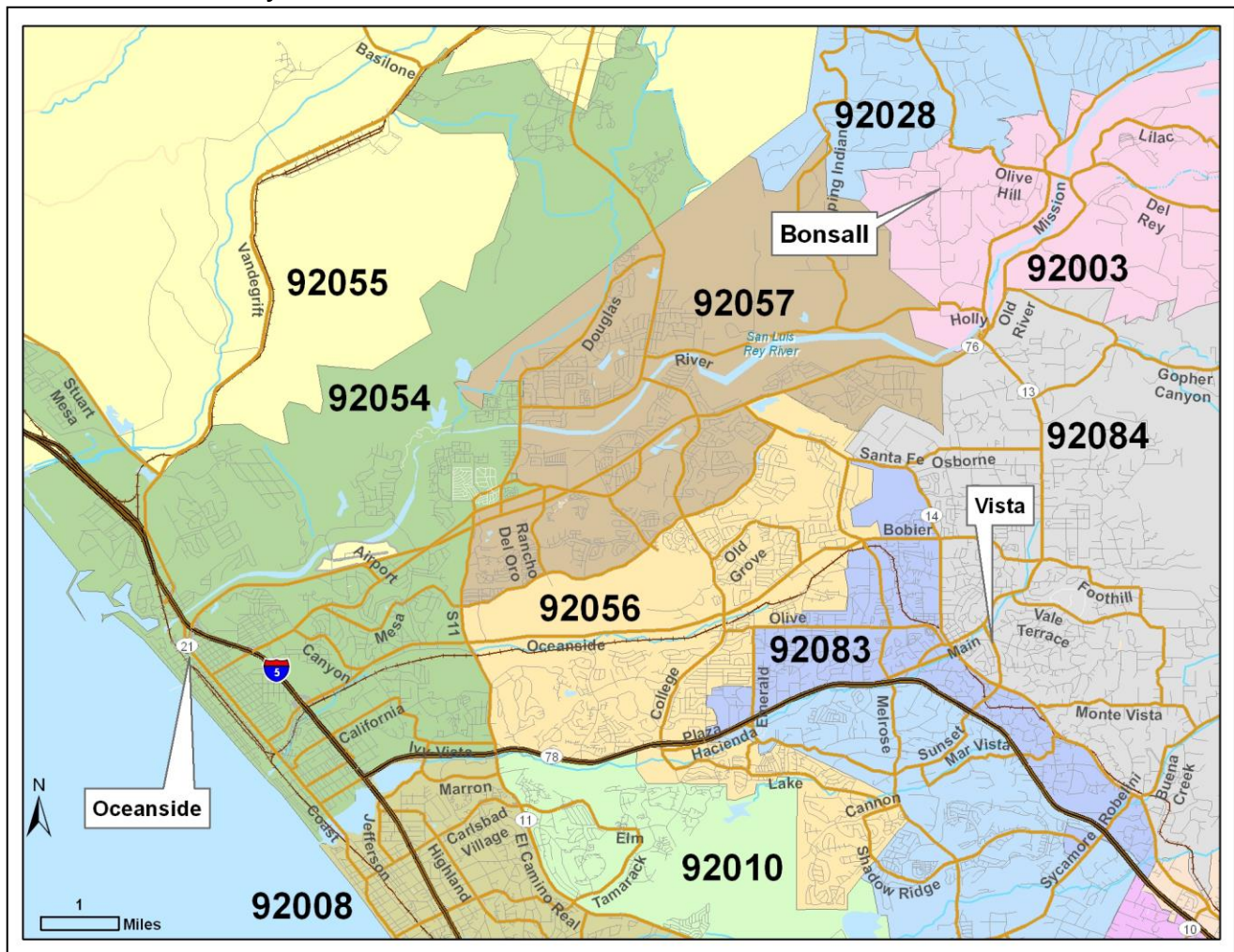


Customized Demographic Report

Client: Henry Schein, Bonsall 92003, Oceanside 92054, Vista CA 92084



Zip Codes	92003	92008	92011	92028	92054	92055	92056	92057	92083	92084
Population 2013	4,157	29,548	12,842	48,807	86,041	19,634	53,652	57,264	38,690	47,813
2018	4,356	31,508	13,952	53,785	91,714	19,962	55,108	64,668	40,035	49,560
2023	4,560	33,549	15,123	59,078	97,621	20,293	56,590	72,661	41,409	51,348
% Change '13 - '18	4.8	6.6	8.6	10.2	6.6	1.7	2.7	12.9	3.5	3.7
'18 - '23	4.7	6.5	8.4	9.8	6.4	1.7	2.7	12.4	3.4	3.6
'13 - '23	9.7	13.5	17.8	21.0	13.5	3.4	5.5	26.9	7.0	7.4
Per Capita Income 2013	38,821	39,274	36,352	29,123	21,803	15,489	29,444	25,872	18,493	23,834
2018	46,766	47,167	42,519	35,096	25,707	17,456	34,600	30,569	21,385	28,057
2023	55,688	56,015	49,322	41,806	30,033	19,578	40,304	35,783	24,553	32,733
Household Income 2013	72,351	69,502	80,672	62,100	46,479	41,544	66,721	63,702	53,018	55,494
2018	83,355	82,738	91,963	72,409	53,154	48,626	77,514	74,070	60,343	64,169
2023	95,381	97,496	104,222	83,757	60,416	56,442	89,370	85,465	68,289	73,671
Disposable Income 2013	56,230	53,998	58,037	49,010	38,109	35,265	52,673	50,352	42,249	43,926
# Physicians* 2014	1	37	1	24	31	31	64	4	62	24

* Counts of Physicians based upon Yellow Pages listings

For a Customized Demographic Report:
 Contact Henry Schein Financial Services at 800.443.2756 or hsfs@henryschein.com

Zip Codes	92003	92008	92011	92028	92054	92055	92056	92057	92083	92084
Population under 19										
2013	923	6,476	2,988	13,225	26,281	6,483	14,331	17,322	13,489	14,698
2018	961	6,486	2,985	13,715	26,814	6,526	14,203	18,612	13,413	14,769
2023	999	6,496	2,982	14,204	27,346	6,569	14,075	19,899	13,337	14,840
Population 19-39										
2013	776	8,316	2,626	11,937	32,891	12,552	13,354	14,867	12,440	12,980
2018	780	8,656	2,932	12,968	34,302	12,783	13,448	16,050	12,606	13,084
2023	783	8,996	3,237	13,998	35,712	13,015	13,542	17,233	12,773	13,187
Population 40-64										
2013	1,506	10,340	4,918	15,655	20,191	555	16,670	17,211	10,140	14,242
2018	1,659	11,752	5,299	17,943	23,258	559	18,037	21,013	11,329	15,621
2023	1,822	13,283	5,699	20,436	26,609	563	19,474	25,317	12,605	17,082
Population over 64										
2013	952	4,391	2,285	7,905	6,570	25	9,294	7,770	2,612	5,886
2018	957	4,543	2,647	8,846	6,988	26	9,423	8,651	2,676	6,087
2023	962	4,698	3,043	9,856	7,423	27	9,554	9,595	2,740	6,292
Race/Ethnicity										
White 2013	3,316	23,193	10,557	34,495	48,556	10,903	35,611	33,259	19,556	29,725
2018	3,319	23,842	11,027	36,313	48,822	10,179	34,436	35,638	18,878	29,179
2023	3,322	24,503	11,511	38,192	49,088	9,486	33,286	38,124	18,215	28,640
Black 2013	41	235	222	587	6,460	2,633	2,799	4,673	1,664	1,377
2018	44	265	257	676	6,716	2,695	2,930	5,103	1,659	1,402
2023	48	298	295	774	6,979	2,757	3,064	5,557	1,654	1,428
Asian 2013	126	1,133	700	1,084	3,864	777	3,647	5,033	1,401	1,315
2018	148	1,385	886	1,446	4,477	866	4,186	6,142	1,526	1,490
2023	173	1,670	1,102	1,879	5,148	961	4,775	7,398	1,658	1,679
Hispanic *2013	1,135	7,827	1,768	18,700	38,003	5,973	15,034	20,129	22,506	21,994
2018	1,438	9,548	2,397	22,982	44,526	7,140	17,883	25,697	25,232	25,096
2023	1,789	11,496	3,154	27,850	51,729	8,445	21,057	32,170	28,160	28,467
Education										
No High School Dip.										
2013	347	3,055	1,153	5,925	11,535	25	4,676	6,285	9,076	7,865
2018	383	3,335	1,283	6,360	12,376	26	4,978	6,825	9,657	8,451
2023	415	3,586	1,420	6,750	13,129	27	5,248	7,308	10,176	8,976
High School Diploma										
2013	1,777	15,643	5,242	16,886	30,555	427	22,938	20,803	24,973	16,685
2018	1,956	17,146	5,835	18,185	32,646	435	24,398	22,770	26,938	17,952
2023	2,115	18,490	6,459	19,347	34,516	442	25,704	24,529	28,696	19,085
College Degree										
2013	1,058	11,544	3,459	8,427	9,472	100	10,373	8,095	9,605	6,728
2018	1,170	12,746	3,850	9,198	10,252	103	11,127	9,051	10,647	7,332
2023	1,270	13,821	4,261	9,888	10,950	106	11,801	9,905	11,579	7,872
% Owner Occupied										
Housing 2013	73.0	47.0	73.0	66.0	39.0	4.0	69.0	71.0	51.0	58.0
2018	73.0	48.0	72.0	66.0	38.0	4.0	69.0	71.0	50.0	58.0
Housing Value 2013	732,458	816,600	610,856	658,493	423,045	133,125	515,969	429,663	406,484	542,554
2018	782,699	923,045	692,904	735,846	483,199	154,219	601,800	500,981	467,179	621,885
Total Employees 2013	1,836	15,142	6,631	19,990	34,103	2,332	24,304	24,413	16,990	20,919
2018	1,887	15,951	7,108	21,889	36,469	2,314	24,661	27,481	17,586	21,519
% White Collar 2013	57.0	63.0	57.0	62.0	57.0	75.0	66.0	59.0	60.0	63.0

*Hispanic individuals are counted independent of other racial/ethnic groups